

EVANGELISTIC STYLES QUESTIONNAIRE

“Becoming a Contagious Christian”

Directions:

1) Read each of the 36 statements and record a number by each that reflects the degree to which you think that statement fits you. Your choices are from 1 to 5, with 1 being the lowest match to who you are, and 5 the highest. Here’s a description of what each number means:

5That’s totally me
4 Pretty much like me
3Somewhat like me
2 A little like me
1 That’s not me at all

2) Transfer those numbers to the grid and total each column.

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- ___ 1. In conversations, I like to approach topics directly, without much small talk or “beating around the bush.”
- ___ 2. I have a hard time getting out of a bookstore without buying a bunch of new books that will help me understand what people are thinking.
- ___ 3. I often speak out of my personal background or experience in order to illustrate a point I am trying to make.
- ___ 4. I am a “people-person” who places a high value on friendship.
- ___ 5. I enjoy adding or including new people in activities I’m involved in.
- ___ 6. I see needs in people’s lives that others often overlook.
- ___ 7. I don’t shy away from challenging someone when it seems necessary.
- ___ 8. I tend to be analytical and logical.
- ___ 9. I often identify with others by using phrases like, “I used to think that, too,” or “I once felt the way you do.”
- ___ 10. People have commented about my ability for developing deep friendships.
- ___ 11. To be honest, I often watch for situations in which someone “better qualified” can explain concepts to my friends.
- ___ 12. I find fulfillment in helping others, often in behind-the-scenes ways.
- ___ 13. I do not have a problem confronting my friends with the truth even if it strains the relationship.
- ___ 14. In conversations, I naturally key in on questions that are holding up a person’s understanding or progress.
- ___ 15. When I talk around the locker room or the drinking fountain, people really listen.
- ___ 16. I would rather delve into personal life issues than abstract theoretical ideas.
- ___ 17. It is not unusual for me to attend special events or concerts and bring along a carful or friends.
- ___ 18. I would rather show love through actions than through words.

- ___ 19. I think the world would be a lot better place if people would stop being so sensitive about everything and just speak the truth!
- ___ 20. I enjoy discussions and debates on difficult questions.
- ___ 21. I intentionally share my mistakes and struggles with others when it will help them consider solutions that could help them.
- ___ 22. I prefer discussing a person's life before getting into the details of their beliefs and opinions.
- ___ 23. I tend to watch for worthwhile events to bring people to (such as enriching seminars, retreats, classes, or church services).
- ___ 24. I have found that my quiet demonstrations of love and care sometimes help people open up and become more receptive to what I think.
- ___ 25. A motto that would fit me is: "Make a difference or a mess, but do something."
- ___ 26. Often when listening to teachers or TV commentators, I mentally (or even verbally) argue with their positions and logic.
- ___ 27. People seem interested in hearing stories about things that have happened in my life.
- ___ 28. I enjoy long talks with friends, and it doesn't matter much where we are or where we're going.
- ___ 29. I am always looking for a match between the needs and interests of my friends and various books, classes and programs that they would enjoy or benefit from.
- ___ 30. I think the world would be a better place if people would talk less and take more action on behalf of their friends and neighbors.
- ___ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- ___ 32. I like to get at the deeper reasons for opinions that people hold.
- ___ 33. I am still amazed at how God has worked in my life and I would like others to know about it.
- ___ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- ___ 35. A highlight of my week is when I can take a guest with me to a helpful learning event, including church.
- ___ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

	DIRECT	INTELLECTUAL	TESTIMONIAL	INTERPERSONAL	INVITATIONAL	SERVING
	#1 ___	#2 ___	#3 ___	#4 ___	#5 ___	#6 ___
	#7 ___	#8 ___	#9 ___	#10 ___	#11 ___	#12 ___
	#13 ___	#14 ___	#15 ___	#16 ___	#17 ___	#18 ___
	#19 ___	#20 ___	#21 ___	#22 ___	#23 ___	#24 ___
	#25 ___	#26 ___	#27 ___	#28 ___	#29 ___	#30 ___
	#31 ___	#32 ___	#33 ___	#34 ___	#35 ___	#36 ___
TOTALS:						

SIX STYLES OF EVANGELISM

The Direct Style

Biblical Example: Peter in Acts 2

Theme Verse: 2 Timothy 4:2

Preach the Word; be prepared in season and out of season; correct, rebuke and encourage – with great patience and careful instruction.

Traits:

- Confident
- Bold
- Assertive
- Skips small talk
- Gets right to the point
- Has strong opinions and convictions

The Intellectual Style

Biblical example: Paul in Acts 17

Theme Verse: 2 Corinthians 10:5

We demolish arguments and every pretension that sets itself up against the knowledge of God, and we take captive every thought to make it obedient to Christ.

Traits:

- Analytical
- Logical
- Inquisitive
- Likes to debate
- More concerned with what people think than how they feel

The Testimonial Style

Biblical example: The blind man in John 9

Theme Verse: 1 John 1:3a

We proclaim to you what we have seen and heard, so that you also may have fellowship with us.

Traits:

- Clear communicator
- Good listener
- Vulnerable about your personal life, ups and downs
- Overwhelmed by the account of how God reached you
- See links between your experience and that of other people

The Interpersonal Style

Biblical example: Matthew in Luke 5:29

Theme Verse: 1 Corinthians 9:22b
I try to find common ground with everyone so that I might bring them to Christ.

Traits:

- Relational warmth
- Conversational
- Compassionate
- Friendship-oriented
- Focuses on people and their needs

The Invitational Style

Biblical example: The woman at the well in John 4

Theme Verse: Luke 14:23
Then the master told his servant, "Go out to the roads and country lanes and make them come in, so that my house will be full."

Traits:

- Hospitable
- Persuasive
- Enjoys meeting new people
- Enthusiastic
- Spiritually opportunistic

The Serving Style

Biblical example: Tabitha (Dorcas) in Acts 9

Theme Verse: Matthew 5:16
In the same way, let your good deeds shine out for all to see, so that everyone will praise your heavenly Father.

Traits:

- Patients
- Others-centered
- Sees needs and finds joy in meeting them
- Shows love through action more than words
- Attaches value to even menial tasks